

Contact us now for your free  
initial consultation.  
Call: 07715 749691  
Email: [info@quantum-sales.com](mailto:info@quantum-sales.com)



## Salespunch™ 121+

For people who want to increase their sales effectiveness, a tailored, focused programme that will achieve sales results fast!

Online audit  
of current  
sales skills

Personal 121  
scoping session  
to define  
requirements

### Salespunch 121+

121 sales  
coaching (6 x 1  
hour)

Online programme:  
Certificate in  
Professional  
Selling

Sales support  
hotline

# Fulfil your potential with Salespunch™ 121+

## Online audit of current sales skills

Self-evaluation of key skill sets for sales excellence

- Sales strategy and planning
- Networking
- Gaining appointments
- Conducting effective sales meetings
- Account Management
- Sales Negotiation

## Personal 121 scoping session

Mapping out your path to sales excellence

- Agreeing your personal goals
- Identifying priority areas for development
- Highlighting areas of focus on the programme
- Agreeing an appropriate style of coaching inputs
- Specifying KPIs and measures of success

## 121 Sales Coaching

Tailored, personal coaching and mentoring on Zoom

- Review of current challenges and opportunities
- Advice on strategies and tactics to make things happen
- Introduction of appropriate sales tools and methodologies
- Role playing and practise of key skills
- Reinforcement of online learning
- Personal action plan

## Online Programme: Certificate in Professional Selling

- A structured 10 module programme of online-learning to provide the background skills and knowledge
- Learn in your own pace in your own space

## Sales Support Hotline

- Access to 'on demand' sales coaching advice
- 2 hours including in the package. Additional support available.

**This complete package for only £1200+VAT**